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SKILLSURVEY APPOINTS JACK KRAMER, VICE PRESIDENT, GLOBAL SALES
Start-up Sales Star to Accelerate Global Business Development Efforts of Pioneer Firm's Rapidly Growing Online Reference Checking Business

WAYNE, PA., – May 28, 2009 - SkillSurvey™, Inc. the pioneer in on-demand reference checking, announced today that Jack Kramer has joined the company as Vice President, Global Sales and Business Development.

Kramer is responsible for managing the worldwide sales and business development of SkillSurvey's Web-based reference checking business. [SkillSurvey Pre-Hire 360®](#), named a Top 10 Product of 2007 by Human Resource Executive®, enables organizations to improve their quality of hire and improve recruiting efficiency. Kramer reports to Ray Bixler, SkillSurvey's President and Chief Executive Officer.

"We are excited to have Jack lead our sales team," said Bixler. "His successful start-up experience, coupled with his knowledge of the industry, will be instrumental in helping us achieve our long-term growth objectives." Bixler continued, "We want to maintain our position as an innovator and leader, as the human resources industry continues to recognize how our online [reference checking](#) tools dramatically simplify what is widely recognized as the most important step in the hiring process."

Previously, Kramer was Vice President and General Manager at SumTotal Systems. SumTotal Systems, Inc. (NASDAQ: SUMT) is the market leader and global provider of talent development solutions. While at SumTotal Systems, Kramer was responsible for all sales, marketing, services, and support outside North America where he led a team that achieved double digit sales growth over the last three years. Prior to that role, Kramer led SumTotal's Global Alliance team after the company acquired Pathlore Software Corporation, in October 2005. At Pathlore, Kramer led the North American sales force, which he joined in 2002. Kramer has earned a reputation at both start-ups and publicly traded companies for turning around poorly performing teams, revamping processes and supercharging sales. Earlier in his career, Kramer held roles selling enterprise software applications for Computer Associates, Pansophic and NCR Corporation.

"SkillSurvey has successfully spent the last couple years as trailblazers, laying the groundwork and building brand awareness for its innovative technology, which has been nominated as a 'Hot Trend for 2009' by SHRM," said Kramer. "I am thrilled to be part of SkillSurvey's management team, leveraging the firm's growth efforts to date into successful global business development." "What's more," continued Kramer, "the fact that SkillSurvey's reference providers span the globe, representing over 120 countries, is a testament to the worldwide recognition of the value of our product."

About SkillSurvey:

SkillSurvey is the leading provider of online reference assessment solutions that increase quality of hire and improve recruiting efficiency. Using SkillSurvey, organizations improve the quantity and quality of information they collect regarding a candidate's past performance, providing better information to recruiters and hiring managers as they make decisions on new hires. SkillSurvey also reduces time and money spent on reference checking. This breakthrough, patent-pending approach to reference assessments is based on over 25 years of research in job competency modeling. More information is available at www.skillsurvey.com.

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