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Tufts Medical Center Leads Massachusetts Hospitals in Focus on Patient Safety via Reference Checks

Innovative approach provides in-depth insight to past job performance; sets a new standard

Wayne, PA. and Boston, MA --(October 26, 2009) —SkillSurvey, Inc., and Tufts Medical Center (Tufts MC) today announced that Tufts MC has extended its use of SkillSurvey's Pre-Hire 360® for an additional three years, based on the proven impact to their recruiting process during the past twelve months. SkillSurvey's Pre-Hire 360® is an online approach to job candidate reference checking that enables Tufts MC to make more informed hiring decisions and achieve a more efficient and cost-effective hiring process.

The 451 bed teaching hospital uses the Pre-Hire 360® to gather more comprehensive and meaningful information regarding job candidates' past performance and on-the-job behaviors, and uses this feedback to ensure that they hire only those candidates that have a high probability of providing the highest level of patient care. The Pre-Hire 360® provides more detailed and actionable performance feedback than can be achieved via phone, and eliminates the time consuming calls for Tufts MC's recruiting team.

Via SkillSurvey's Passive Candidate Compiler™, Tufts MC will automatically build an extensive database of potential job candidates by leveraging the principles of social networking within the pool of participating professional references. This approach will help them to meet future staffing challenges faced by all healthcare providers as the economy returns to equilibrium.

In this economy, where many hospitals are seeking to accomplish more, yet with fewer resources, the Pre-Hire 360® model helps achieve this goal by providing better information via a more efficient process.

Tufts MC's adoption of the latest HR and recruiting best practice for hospitals is characteristic of the organization's progressive approach and quest for excellence. Andrea Colon, Tufts MC's Vice President of Organizational Development observes, "We have seen a significant reduction in turnaround time for references, reducing time to fill positions and supporting our goals of hiring the most qualified candidates to provide best in class healthcare for our patients."

Joani Gilman, Employment Manager, Tufts Medical Center, agrees, "Our ability to receive such candid feedback and higher quality references in a much shorter timeframe has significantly contributed to our hiring process efficiency and effectiveness. It impacts the way our hiring managers view the service they receive from our team."

The Pre-Hire 360® reduces the guess-work of hiring decisions by providing a confidential and consistent format for references to rate candidates on the very behaviors and skills that are associated with success in a given job. The resulting report enables hiring managers to make more informed hiring decisions. Because of the online approach, it is now possible to gather this performance feedback on multiple candidates before deciding who to hire for a single position and from a larger set of references for each candidate so Tufts MC has the most complete and up to date information available.

Leading New England hospitals and health systems are quickly adopting SkillSurvey as the new standard for reference checks. Tufts Medical Center was one of the first. Healthcare organizations in New England that rely on SkillSurvey today include Tufts MC, Brigham & Womens Hospital, Massachusetts General Hospital, Yale New Haven Hospital, Maine General Hospital, and many others.

"SkillSurvey's Pre-Hire 360® is becoming the new standard in healthcare reference checks," observes Ray Bixler, CEO, SkillSurvey. "Hospitals like Tufts MC, that understand that quality of care starts with quality of hire, are quickly recognizing the impact that an approach like this can have across their organization, and most importantly, for their

patients. Our hospital clients register a distinct performance advantage by securing superior talent and doing so at a lower cost.”

About Tufts Medical Center

Tufts Medical Center is an exceptional, not-for-profit, 451-bed academic medical center that is home to both a full-service hospital for adults and Floating Hospital for Children. Conveniently located in downtown Boston, the Medical Center is the principal teaching hospital for Tufts University School of Medicine. Floating Hospital for Children is the full-service children's hospital of Tufts Medical Center and the principal pediatric teaching hospital of Tufts University School of Medicine. For more information, please visit www.tuftsmedicalcenter.org.

About SkillSurvey

SkillSurvey is the leading provider of online reference assessment solutions that increase quality of hire and improve recruiting efficiency. Using SkillSurvey, organizations improve the quantity and quality of information they collect regarding a candidate's past work performance, providing better information to recruiters and hiring managers as they make decisions on new hires. SkillSurvey also significantly reduces time and money spent on reference checking. This breakthrough, patent-pending approach to reference assessments is based on over 25 years of research in job competency modeling. More information is available at www.skillsurvey.com.

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